# Knowledgeis

I'm here to educate you on current market conditions so you'll be empowered to make better decisions when its time to buy or sell.

**Denver Metro Association of Realtors** 

# **Monthly Market Trends Report**

COMPLIMENTS OF

## REMAX Alliance ANTHONY RAEL (303) 520-3179 RESIDENTIAL REAL ESTATE BROKER | BUYER & SELLER ADVICE & COUNSELING | RELOCATION ANTHONYRAEL.COM/GENVERSTATS

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## **Market Overview**

		May. 2025		Apr. 2025		May. 2024	Month-Over- Month	Year-Over- Year
Residential (Detached + Attacl	ned)							
Active Listings at Month's End		13,599		11,964		9,159	13.67%	48.48%
New Listings		7,284		7,062		6,972	3.14%	4.48%
Pending		4,349		4,069		3,949	6.88%	10.13%
Closed		4,036		4,145		4,460	-2.63%	-9.51%
Close Price - Average	\$	722,101	\$	720,734	\$	717,446	0.19%	0.65%
Close Price - Median	\$	600,000	\$	604,000	\$	600,000	-0.66%	0.00%
Sales Volume	\$	2,914,401,304	\$	2,987,443,939	\$	3,199,808,863	-2.44%	-8.92%
Days in MLS - Average		33		37		26	-10.81%	26.92%
Days in MLS - Median		13		13		9	0.00%	44.44%
Close-Price-to-List-Price Ratio		99.32%		99.32%		99.78%	0.00%	-0.46%
Detached								
Active Listings at Month's End		9,111	$\mathbf{N}$	7,844		6,352	16.15%	43.44%
New Listings		5,410		5,239		5,165	3.26%	4.74%
Pending		3,382		3,127		3,004	8.15%	12.58%
Closed		3,092		3,194		3,393	-3.19%	-8.87%
Close Price - Average	\$	808,891	\$	803,043	\$	799,248	0.73%	1.21%
Close Price - Median	\$	665,000	\$	660,000	\$	655,000	0.76%	1.53%
Sales Volume	\$	2,501,090,384	\$	2,564,920,241	GR S	2,711,849,449	-2.49%	-7.77%
Days in MLS - Average		30		34		26	-11.76%	15.38%
Days in MLS - Median		10		11		7	-9.09%	42.86%
Close-Price-to-List-Price Ratio		99.47%		99.43%		99.96%	0.04%	-0.49%
Attached								
Active Listings at Month's End		4,488		4,120		2,807	8.93%	59.89%
New Listings		1,874		1,823		1,807	2.80%	3.71%
Pending		967		942		945	2.65%	2.33%
Closed		944		951		1,067	-0.74%	-11.53%
Close Price - Average	\$	437,829	\$	444,294	\$	457,319	-1.46%	-4.26%
Close Price - Median	\$	405,000	\$	387,500	\$	406,000	4.52%	-0.25%
Sales Volume	\$	413,310,920	\$	422,523,698	\$	487,959,414	-2.18%	-15.30%
Days in MLS - Average		44		46		29	-4.35%	51.72%
Days in MLS - Median		25		22		14	13.64%	78.57%
Close-Price-to-List-Price Ratio		98.80%		98.98%		99.22%	-0.18%	-0.42%



## **Market Highlights**

#### **Realtor® Insights:**

- It's time to acknowledge that in most areas, the market has shifted. We've moved from a time
  when buyers were battling each other to win a single home, to a market where sellers are now
  competing with their neighbors to sell first. Multiple offers still exist, but results are more tepid. A
  seller could receive three to five offers that are all around the same list price or asking for concessions. As always, neighborhood, price and condition are key factors
- The market is experiencing an increase in contract terminations driven by buyer hesitation, often due to inspection concerns that are relatively minor. Today's buyers are more cautious, discerning and deliberate in their decision-making process.
- In a recent report, multi-generational homes hit an all-time high in 2024, accounting for 17
  percent of home sales nationally. Thirty-six percent of buyers in the survey cited cost savings as
  the primary reason for purchasing a multi-generational home.
- The first quarter of 2025 saw the largest increase in the number of agents switching brokerages in recent memory, up 66 percent from the first quarter of 2024, fueled by the top 25 percent producers nationwide.

#### Local News:

- The town of Erie, Colorado, ranked as the 15th fastest-growing city or town in the nation by the U.S. Census between July 2023 and July 2024.
- Colorado tied with three other states for the fourth-largest number of homes with price reductions (21 percent) nationwide last month.
- Five years after COVID-19, Denver's downtown recovery continues to lag behind most other cities, dimming the city's reputation as a vibrant city and making it harder to attract businesses, tourists, and residents from other areas.
- Denver, long-known for its tight housing supply, is now among the top U.S. metro areas for rapidly growing unsold inventory. In March, active listings in Denver rose by 67.3 percent yearover-year-more than double the national average increase of 28.5 percent—as new listings outpaced sales. This surge places Denver just behind San Jose and Las Vegas, with only fractional differences in inventory growth.
- Deriver has one of the best park systems among the biggest cities in the United States, according to the Trust for Public Land (TPL), a nonprofit that published its annual ParkScore index on Wednesday, May 21.
- The National Association of Home Builders/Wells Fargo Cost of Housing Index measures the share of income needed for mortgage payments. In Q1 2025, a family earning the area median income in the Denver Metro area would need to allocate 45 percent of their pre-tax earnings to afford a mortgage on a median-priced existing single-family home. For low-income house-holds, those earning less than 50 percent of the area median, that share jumps to 90 percent. Nationally, the average household would spend 35 percent of their income on a mortgage, while low-income families would spend 70 percent.
- To address a shortage of 100,000 housing units, Governor Polis issued an executive order threatening to withhold state grants from local governments that do not comply with new housing laws, such as easing occupancy limits and promoting accessory dwelling units. This move has faced legal challenges from municipalities citing concerns over local control.
- Governor Jared Polis vetoed a bill that would have prohibited landlords from using rent-setting algorithms, citing concerns about removing potentially beneficial tools for managing housing. The decision has sparked debate among housing advocates and industry stakeholders
- In May, Governor Polis announced the 21 recipients of the funds from Proposition 123, earmarked to help build nearly 1,900 attainable homes and apartments across Colorado.
- House Bill 1272, signed by Gov. Polis attempts to correct construction defects by lowering the

chances homeowners will sue developers and builders, allowing for more condo and starter home building

- Douglas County is getting a new Mega Sports complex located near Sterling Ranch. Zebulon Sports Complex will be 46 acres of sports courts, fields and ice.
- Kaia Residences, a new apartment complex, broke ground in Capitol Hill, paving the way for 295 units, 19 affordable units, 8,500 sq. ft. of retail space with 4,000 sq. ft. for a wellness market and 290 parking spaces.
- US News ranked the best places to live in Colorado for 2025-2026. The top cities were: #1 Centennial, #2 Parker and #3 Castle Rock.

#### National News:

- April data showed personal income was up 0.8 percent, the strongest since May 2021, wages were up 4.3 percent, consumer spending was up 0.2 percent, retail sales were up 0.1 percent and the four-week jobless claims average was down 250 jobs. This economy feels like it's slowing, but the numbers show its resilience.
- A 2025 survey found that 84 percent of homeowners are now prioritizing projects that bring joy
  over return on investment. Top projects include interior painting, new windows and floors,
  updated lighting, walk-in closets, sunrooms, hobby spaces, pools and hot tubs, built-in bookcases and home gyms.
- Nationwide, homebuyers who purchase newly-built homes are typically saving about half a
  percentage point on their mortgage from builder incentives, translating to a savings of about
  \$105 per month on a \$400,000 home.
- Between 2021 and 2023 (the latest year of available data), median property taxes rose nationally by an average of 10.4 percent. The average homeowner now pays \$2,969 a year in property taxes.

#### Mortgage News:

- Although it may not seem like it, we have now had 17 consecutive weeks of year-over-year increases in mortgage purchase applications.
- Mortgage rates moved within 0.20 percent during the entire month of May, giving buyers a little more stability than in previous months.

#### **Quick Stats:**

- The average number of active listings for May between 1985 and 2024 is 14,510.
- The record-high April was in 2006 with 30,457 listings and the record-low was set in 2021 with 2,075 listings.
- The historical average increase in active listings from April to May is 8.86 percent. An increase of 13.67 percent this May represents a healthy increase from our seasonal observation.





## **New Listings**

DMAR Market Trends | May 2025

Denver Metro Association of Realtors® Source of MLS Data: REcolorado.com







DMAR Market Trends | May 2025 Denver Metro Association of Realtors®







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### **Median Days in MLS**

DMAR Market Trends | May 2025 Denver Metro Association of Realtors® Source of MLS Data: REcolorado.com









## May Data Year-to-Date | 2025 to 2021

	YTD 2025	YTD 2024	YTD 2023		YTD 2022	YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21	
Residential (Detached + Attached)											
Active Listings at Month's End	13,599	9,159		5,228		3,652	2,075	48.48%	160.12%	272.37%	555.37%
New Listings	29,881	25,420		21,391		27,415	27,360	17.55%	39.69%	9.00%	9.21%
Closed	17,091	17,485		17,494		22,564	23,767	-2.25%	-2.30%	-24.26%	-28.09%
Close Price - Average	\$ 708,641 \$	700,785	\$	670,776	\$	689,083	\$ 592,812	1.12%	5.64%	2.84%	19.54%
Close Price - Median	\$ 599,000 \$	590,000	\$	574,413	\$	598,825	\$ 505,000	1.53%	4.28%	0.03%	18.61%
Sales Volume	\$ 12,111,385,055 \$	12,253,234,212	\$ 11,734	4,547,967	\$	15,548,478,709	\$ 14,089,368,078	-1.16%	3.21%	-22.11%	-14.04%
Days in MLS - Average	45	36		34		12	17	25.00%	32.35%	275.00%	164.71%
Days in MLS - Median	19	13		10		4	4	46.15%	90.00%	375.00%	375.00%
Close-Price-to-List-Price Ratio	99.15%	99.50%		99.70%		105.36%	103.46%	-0.35%	-0.55%	-5.89%	-4.17%
Detached											
Active Listings at Month's End	9,111	6,352		3,720		2,828	1,336	43.44%	144.92%	222.17%	581.96%
New Listings	21,480	18,316		15,730		20,324	19,785	17.27%	36.55%	5.69%	8.57%
Closed	13,030	13,138		12,843		16,184	16,846	-0.82%	1.46%	-19.49%	-22.65%
Close Price - Average	\$ 791,542 \$	781,013	\$	750,491	\$	780,336	\$ 671,014	1.35%	5.47%	1.44%	17.96%
Close Price - Median	\$ 655,000 \$	646,225	\$	625,000	\$	653,433	\$ 560,000	1.36%	4.80%	0.24%	16.96%
Sales Volume	\$ 10,313,795,054	10,260,949,148	\$ 9,638	3,550,909	\$	12,628,957,336	\$ 11,303,908,421	0.52%	7.01%	-18.33%	-8.76%
Days in MLS - Average	43	36		36		11	14	19.44%	19.44%	290.91%	207.14%
Days in MLS - Median	16	$\land \subseteq 12$				DE REAI <sup>4</sup>	ORSº 4	33.33%	45.45%	300.00%	300.00%
Close-Price-to-List-Price Ratio	99.28%	99.60%	017	99.70%		105.59%	104.12%	-0.32%	-0.42%	-5.98%	-4.65%
Attached											
Active Listings at Month's End	4,488	2,807		1,508		824	739	59.89%	197.61%	444.66%	507.31%
New Listings	8,401	7,104		5,661		7,091	7,575	18.26%	48.40%	18.47%	10.90%
Closed	4,061	4,347		4,651		6,380	6,921	-6.58%	-12.69%	-36.35%	-41.32%
Close Price - Average	\$ 442,647 \$	458,313	\$	450,655	\$	457,605	\$ 402,465	-3.42%	-1.78%	-3.27%	9.98%
Close Price - Median	\$ 395,000 \$	405,000	\$	396,000	\$	410,000	\$ 344,500	-2.47%	-0.25%	-3.66%	14.66%
Sales Volume	\$ 1,797,590,001 \$	1,992,285,064	\$ 2,095	5,997,058	\$	2,919,521,373	\$ 2,785,459,657	-9.77%	-14.24%	-38.43%	-35.47%
Days in MLS - Average	51	37		30		12	25	37.84%	70.00%	325.00%	104.00%
Days in MLS - Median	28	15		10		4	5	86.67%	180.00%	600.00%	460.00%
Close-Price-to-List-Price Ratio	98.73%	99.19%		99.73%		104.80%	101.87%	-0.46%	-1.00%	-5.79%	-3.08%



## **Market Trends**

	Price Range		Detached			Attached	
		Closed	Active	моі	Closed	Active	MOI
	\$0 to \$299,999	21	52	2.48	199	1,126	5.66
tory	\$300,000 to \$499,999	510	1,226	2.40	488	2,064	4.23
Months of Inventory	\$500,000 to \$749,999	1,403	3,558	2.54	203	924	4.55
of Ir	\$750,000 to \$999,999	630	1,989	3.16	36	206	5.72
nths	\$1,000,000 to \$1,499,999	327	1,165	3.56	14	90	6.43
Mol	\$1,500,000 to \$1,999,999	110	513	4.66	2	39	19.50
	\$2,000,000 and over	91	608	6.68	2	39	19.50
	TOTALS	3,092	9,111	2.95	944	4,488	4.75
	Price Range	Deta	ched	% change	Atta	ched	% change
		Closed May 2025	Closed Apr. 2025	c	Closed May 2025	Closed Apr. 2025	
	\$0 to \$299,999	21	25	-16.00%	199	198	0.51%
nth	\$300,000 to \$499,999	510	539	-5.38%	488	515	-5.24%
Month-Over-Month	\$500,000 to \$749,999	1,403	1,429	-1.82%	203	179	13.41%
Ōvel	\$750,000 to \$999,999	630	637	-1.10%	36	33	9.09%
nth-	\$1,000,000 to \$1,499,999	327	352	-7.10%	14	17	-17.65%
Mo	\$1,500,000 to \$1,999,999	110	111	-0.90%	2	5	-60.00%
	\$2,000,000 and over	A 91		F REAL-9.90% S	2	4	-50.00%
_	TOTALS	3,092	3,194	-3.19%	944	951	-0.74%
	Price Range	Deta	ched	% change	Atta	ched	% change
		YTD May 2025	YTD May 2024		YTD May 2025	YTD May 2024	
	\$0 to \$299,999	93	88	5.68%	889	839	5.96%
ear	\$300,000 to \$499,999	2,298	2,277	0.92%	2,080	2,224	-6.47%
er-Y	\$500,000 to \$749,999	5,957	6,212	-4.10%	833	950	-12.32%
Year-Over-Year	\$750,000 to \$999,999	2,561	2,538	0.91%	159	204	-22.06%
Yea	\$1,000,000 to \$1,499,999	1,320	1,200	10.00%	67	84	-20.24%
	\$1,500,000 to \$1,999,999	407	442	-7.92%	18	33	-45.45%
	\$2,000,000 and over	394	381	3.41%	15	13	15.38%
	TOTALS	13,030	13,138	-0.82%	4,061	4,347	-6.58%



## **Properties Sold for \$1 Million or More**

	May. 2025	Apr. 2025	May. 2024	Month-Over-Month	Year-Over-Year
Residential (Detached + Attached)					
New Listings	1,239	1,118	1,030	10.82%	20.29%
Pending	620	516	541	20.16%	14.60%
Closed	546	590	619	-7.46%	-11.79%
Sales Volume	\$ 898,057,123	\$ 946,959,498	\$ 983,651,365	-5.16%	-8.70%
Days in MLS - Average	32	36	32	-11.11%	0.00%
Days in MLS - Median	9	8	8	3 12.50%	12.50%
Close-Price-to-List-Price Ratio	98.86%	98.60%	98.89%	0.26%	-0.03%
PSF Total	\$ 375	\$ 385	\$ 378	-2.60%	-0.79%
Detached					
New Listings	1,187	1,064	967	11.56%	22.75%
Pending	598	500	503	3 19.60%	18.89%
Closed	528	564	585	-6.38%	-9.74%
Sales Volume	\$ 872,533,456	\$ 903,817,498	\$ 932,762,844	-3.46%	-6.46%
Days in MLS - Average	32	36	31	-11.11%	3.23%
Days in MLS - Median	8	8		7 0.00%	14.29%
Close-Price-to-List-Price Ratio	98.90%	98.61%	98.94%	6 0.29%	-0.04%
PSF Total	\$ ASSO 369	\$0N OF R 377	\$ <u>0</u> R S° 369	-2.12%	0.00%
Attached					
New Listings	52	54	63	-3.70%	-17.46%
Pending	22	16	38	37.50%	-42.11%
Closed	18	26	34	-30.77%	-47.06%
Sales Volume	\$ 25,523,667	\$ 43,142,000	\$ 50,888,521	-40.84%	-49.84%
Days in MLS - Average	37	40	42	-7.50%	-11.90%
Days in MLS - Median	21	17	18	3 23.53%	16.67%
Close-Price-to-List-Price Ratio	97.68%	98.36%	98.08%	- <b>0.69%</b>	-0.41%
PSF Total	\$ 545	\$ 571	\$ 536	-4.55%	1.68%



## **Properties Sold for \$1 Million or More**

	YTD 2025	YTD 2024	YTD 2023	YTD 2022	YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
<b>Residential</b> (Detached + Attached)									
New Listings	4,608	3,686	2,843	3,171	2,218	25.01%	62.08%	45.32%	107.75%
Pending	2,475	2,303	2,005	2,450	1,987	7.47%	23.44%	1.02%	24.56%
Closed	2,221	2,153	1,859	2,594	1,907	3.16%	19.47%	-14.38%	16.47%
Sales Volume	\$ 3,609,092,316	\$ 3,492,859,850	\$ 3,035,427,994	\$ 4,129,823,562	\$ 3,037,829,669	3.33%	18.90%	-12.61%	18.80%
Days in MLS - Average	45	43	36	18	41	4.65%	25.00%	150.00%	9.76%
Days in MLS - Median	12	12	9	4	6	0.00%	33.33%	200.00%	100.00%
Close-Price-to-List-Price Ratio	98.52%	98.60%	99.16%	106.79%	101.50%	-0.08%	-0.65%	-7.74%	-2.94%
PSF Total	\$ 384	\$ 385	\$ 385	\$ 396	\$ 364	-0.26%	-0.26%	-3.03%	5.49%
Detached									
New Listings	4,353	3,432	2,634	2,958	2,018	26.84%	65.26%	47.16%	115.71%
Pending	2,373	2,171	1,878	2,286	1,834	9.30%	26.36%	3.81%	29.39%
Closed	2,121	2,023	1,734	2,434	1,740	4.84%	22.32%	-12.86%	21.90%
Sales Volume	\$ 3,451,130,899	\$ 3,295,663,463	\$ 2,836,628,361	\$ 3,888,880,858	\$ 2,784,631,014	4.72%	21.66%	-11.26%	23.93%
Days in MLS - Average	46	43	35	16	39	6.98%	31.43%	187.50%	17.95%
Days in MLS - Median	12	12	8	4	5	0.00%	50.00%	200.00%	140.00%
Close-Price-to-List-Price Ratio	98.55%	98.64%	99.25%	107.06%	101.77%	-0.09%	-0.71%	-7.95%	-3.16%
PSF Total	\$ 373	\$ 374	\$ 369	\$ 381	\$ 338	-0.27%	1.08%	-2.10%	10.36%
Attached									
New Listings	255	A S S C254	209	REALT 213R	200	0.39%	22.01%	19.72%	27.50%
Pending	102	132	127	164	153	-22.73%	-19.69%	-37.80%	-33.33%
Closed	100	130	125	160	167	-23.08%	-20.00%	-37.50%	-40.12%
Sales Volume	\$ 157,961,417	\$ 197,196,387	\$ 198,799,633	\$ 240,942,704	\$ 253,198,655	-19.90%	-20.54%	-34.44%	-37.61%
Days in MLS - Average	37	45	43	45	63	-17.78%	-13.95%	-17.78%	-41.27%
Days in MLS - Median	15	14	14	4	12	7.14%	7.14%	275.00%	25.00%
Close-Price-to-List-Price Ratio	97.77%	98.00%	97.81%	102.51%	98.65%	-0.23%	-0.04%	-4.62%	-0.89%
PSF Total	\$ 610	\$ 559	\$ 604	\$ 615	\$ 632	9.12%	0.99%	-0.81%	-3.48%



## Properties Sold Between \$750,000 and \$999,999

	May. 2025	Apr. 2025	May. 2024	Month-Over-Month	Year-Over-Year
Residential (Detached + Attached)					
New Listings	1,285	1,271	1,237	1.10%	3.88%
Pending	721	676	678	6.66%	6.34%
Closed	666	670	736	-0.60%	-9.51%
Sales Volume	\$ 569,156,784	\$ 572,709,495	\$ 623,872,447	-0.62%	-8.77%
Days in MLS - Average	28	30	27	-6.67%	3.70%
Days in MLS - Median	9	9	7	0.00%	28.57%
Close-Price-to-List-Price Ratio	99.41%	99.59%	100.25%	-0.18%	-0.84%
PSF Total	\$ 285	\$ 292	\$ 292	-2.40%	-2.40%
Detached					
New Listings	1,208	1,188	1,143	1.68%	5.69%
Pending	671	649	639	3.39%	5.01%
Closed	630	637	687	-1.10%	-8.30%
Sales Volume	\$ 539,065,808	\$ 544,982,910	\$ 582,269,757	-1.09%	-7.42%
Days in MLS - Average	28	-29	27	-3.45%	3.70%
Days in MLS - Median	9	8	6	12.50%	50.00%
Close-Price-to-List-Price Ratio	ASS 99.45%	TION OF 99.63%	) R S° 100.30%	-0.18%	-0.85%
PSF Total	\$ 278	\$ 283	\$ 280	-1.77%	-0.71%
Attached					
New Listings	77	83	94	-7.23%	-18.09%
Pending	50	27	39	85.19%	28.21%
Closed	36	33	49	9.09%	-26.53%
Sales Volume	\$ 30,090,976	\$ 27,726,585	\$ 41,602,690	8.53%	-27.67%
Days in MLS - Average	35	52	23	-32.69%	52.17%
Days in MLS - Median	23	20	11	15.00%	109.09%
Close-Price-to-List-Price Ratio	98.70%	98.78%	99.51%	-0.08%	-0.81%
PSF Total	\$ 404	\$ 468	\$ 465	-13.68%	-13.12%



## Properties Sold Between \$750,000 and \$999,999

	YTD 2025	YTD 2024		YTD 2023	YTD 2022	YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)										
New Listings	4,979	4,124		3,348	4,304	2,753	20.73%	48.72%	15.68%	80.86%
Pending	3,106	2,997		2,734	3,531	2,587	3.64%	13.61%	-12.04%	20.06%
Closed	2,720	2,742		2,380	3,524	2,381	-0.80%	14.29%	-22.81%	14.24%
Sales Volume	\$ 2,317,899,161	\$ 2,324,107,630	\$	2,011,927,825	\$ 2,980,006,930	\$ 2,021,842,548	-0.27%	15.21%	-22.22%	14.64%
Days in MLS - Average	42	38		34	12	21	10.53%	23.53%	250.00%	100.00%
Days in MLS - Median	15	11		10	4	4	36.36%	50.00%	275.00%	275.00%
Close-Price-to-List-Price Ratio	99.39%	99.80%		99.76%	105.80%	103.45%	-0.41%	-0.37%	-6.06%	-3.92%
PSF Total	\$ 285	\$ 288	\$	286	\$ 304	\$ 275	-1.04%	-0.35%	-6.25%	3.64%
Detached										
New Listings	4,590	3,762		3,069	3,981	2,462	22.01%	49.56%	15.30%	86.43%
Pending	2,933	2,785		2,528	3,249	2,322	5.31%	16.02%	-9.73%	26.31%
Closed	2,561	2,538		2,184	3,200	2,151	0.91%	17.26%	-19.97%	19.06%
Sales Volume	\$ 2,183,799,415	\$ 2,151,986,433	\$	1,847,451,378	\$ 2,706,856,371	\$ 1,825,831,126	1.48%	18.21%	-19.32%	19.61%
Days in MLS - Average	42	37		34	11	16	13.51%	23.53%	281.82%	162.50%
Days in MLS - Median	13	- 11		10	<b>4</b>	4	18.18%	30.00%	225.00%	225.00%
Close-Price-to-List-Price Ratio	99.44%	99.83%		99.78%	105.97%	103.81%	-0.39%	-0.34%	-6.16%	-4.21%
PSF Total	\$ 276	\$ 275	\$	272	\$ 288	\$ 258	0.36%	1.47%	-4.17%	6.98%
Attached		ASSUCI	A	ION OI	KEALIOF					
New Listings	389	362		279	323	291	7.46%	39.43%	20.43%	33.68%
Pending	173	212		206	282	265	-18.40%	-16.02%	-38.65%	-34.72%
Closed	159	204		196	324	230	-22.06%	-18.88%	-50.93%	-30.87%
Sales Volume	\$ 134,099,746	\$ 172,121,197	\$	164,476,447	\$ 273,150,559	\$ 196,011,422	-22.09%	-18.47%	-50.91%	-31.59%
Days in MLS - Average	50	44		34	22	62	13.64%	47.06%	127.27%	-19.35%
Days in MLS - Median	24	10		10	4	14	140.00%	140.00%	500.00%	71.43%
Close-Price-to-List-Price Ratio	98.59%	99.46%		99.56%	104.12%	100.17%	-0.87%	-0.97%	-5.31%	-1.58%
PSF Total	\$ 426	\$ 450	\$	437	\$ 464	\$ 430	-5.33%	-2.52%	-8.19%	-0.93%



## Properties Sold Between \$500,000 and \$749,999

	May. 2025	Apr. 2025	May. 2024	Month-Over-Month	Year-Over-Year
Residential (Detached + Attached)					
New Listings	2,670	2,647	2,611	0.87%	2.26%
Pending	1,696	1,622	1,549	4.56%	9.49%
Closed	1,606	1,608	1,782	-0.12%	-9.88%
Sales Volume	\$ 978,947,293	\$ 982,171,224	\$ 1,080,501,195	-0.33%	-9.40%
Days in MLS - Average	30	36	25	-16.67%	20.00%
Days in MLS - Median	12	13	8	-7.69%	50.00%
Close-Price-to-List-Price Ratio	99.70%	99.81%	100.18%	-0.11%	-0.48%
PSF Total	\$ 282	\$ 279	\$ 283	1.08%	-0.35%
Detached					
New Listings	2,249	2,234	2,221	0.67%	1.26%
Pending	1,493	1,417	1,337	5.36%	11.67%
Closed	1,403	1,429	1,557	-1.82%	-9.89%
Sales Volume	\$ 859,844,041	\$ 875,259,648	\$ 950,703,878	-1.76%	-9.56%
Days in MLS - Average	28	35	23	-20.00%	21.74%
Days in MLS - Median	11	12	7	-8.33%	57.14%
Close-Price-to-List-Price Ratio	99.79%	99.88%	100.27%	-0.09%	-0.48%
PSF Total	\$ 273	\$ 271	\$ 275	0.74%	-0.73%
Attached					
New Listings	421	413	390	1.94%	7.95%
Pending	203	205	212	-0.98%	-4.25%
Closed	203	179	225	13.41%	-9.78%
Sales Volume	\$ 119,103,252	\$ 106,911,576	\$ 129,797,317	11.40%	-8.24%
Days in MLS - Average	43	47	34	-8.51%	26.47%
Days in MLS - Median	22	20	15	10.00%	46.67%
Close-Price-to-List-Price Ratio	99.05%	99.32%	99.60%	-0.27%	-0.55%
PSF Total	\$ 345	\$ 340	\$ 335	1.47%	2.99%



## Properties Sold Between \$500,000 and \$749,999

	YTD 2025	YTD 2024	YTD 2023	YTD 2022	YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)									
New Listings	10,983	9,750	8,378	11,187	8,567	12.65%	31.09%	-1.82%	28.20%
Pending	7,436	7,443	7,674	9,655	8,152	-0.09%	-3.10%	-22.98%	-8.78%
Closed	6,790	7,162	7,165	9,512	7,911	-5.19%	-5.23%	-28.62%	-14.17%
Sales Volume	\$ 4,141,254,651	\$ 4,343,948,894	\$ 4,347,538,998	\$ 5,804,151,840	\$ 4,754,149,278	-4.67%	-4.74%	-28.65%	-12.89%
Days in MLS - Average	42	36	38	11	14	16.67%	10.53%	281.82%	200.00%
Days in MLS - Median	18	13	12	4	4	38.46%	50.00%	350.00%	350.00%
Close-Price-to-List-Price Ratio	99.57%	99.87%	99.91%	105.40%	104.61%	-0.30%	-0.34%	-5.53%	-4.82%
PSF Total	\$ 278	\$ 280	\$ 272	\$ 300	\$ 256	-0.71%	2.21%	-7.33%	8.59%
Detached									
New Listings	9,137	8,108	7,151	9,696	7,504	12.69%	27.77%	-5.77%	21.76%
Pending	6,512	6,408	6,684	8,340	7,091	1.62%	-2.57%	-21.92%	-8.17%
Closed	5,957	6,212	6,252	8,105	6,941	-4.10%	-4.72%	-26.50%	-14.18%
Sales Volume	\$ 3,650,989,965	\$ 3,789,907,031	\$ 3,807,182,951	\$ 4,976,291,467	\$ 4,176,333,851	-3.67%	-4.10%	-26.63%	-12.58%
Days in MLS - Average	42	35	38	10	11	20.00%	10.53%	320.00%	281.82%
Days in MLS - Median	18	12	12	4	4	50.00%	50.00%	350.00%	350.00%
Close-Price-to-List-Price Ratio	99.64%	99.93%	99.94%	105.51%	105.03%	-0.29%	-0.30%	-5.56%	-5.13%
PSF Total	\$ 269	\$ 270	\$ 261	\$ 286	\$ 238	-0.37%	3.07%	-5.94%	13.03%
Attached									
New Listings	1,846	1,642	1,227	1,491	1,063	12.42%	50.45%	23.81%	73.66%
Pending	924	1,035	990	1,315	1,061	-10.72%	-6.67%	-29.73%	-12.91%
Closed	833	950	913	1,407	970	-12.32%	-8.76%	-40.80%	-14.12%
Sales Volume	\$ 490,264,686	\$ 554,041,863	\$ 540,356,047	\$ 827,860,373	\$ 577,815,427	-11.51%	-9.27%	-40.78%	-15.15%
Days in MLS - Average	45	43	37	15	38	4.65%	21.62%	200.00%	18.42%
Days in MLS - Median	23	17	14	4	5	35.29%	64.29%	475.00%	360.00%
Close-Price-to-List-Price Ratio	99.07%	99.49%	99.70%	104.74%	101.57%	-0.42%	-0.63%	-5.41%	-2.46%
PSF Total	\$ 338	\$ 345	\$ 353	\$ 375	\$ 391	-2.03%	-4.25%	-9.87%	-13.55%